

# What Your Score Means

## Your Score Is 36-45

If your score is 36-45, congratulations! You have the entrepreneurial qualities needed to start a business. One of the most important reasons that you are ready is because you are fully aware of and have accepted the realities and risks involved.

Because you already have a positive and determined attitude, when faced with obstacles, you are more likely to be able to overcome them. Learning is something you do on a regular basis so studying and developing new skills won't intimidate you.

Your organizational abilities and strong personal discipline will enable you to accomplish the tasks necessary to achieve success. Your familiarity with computers and technology will help you learn the new software you need to implement your business. Being comfortable with leading people will make getting in front of the camera easier for you, and will help you work well with others in the running of your business.

## Your Score Is 25-35

You have great potential to be a Solopreneur but you have some added work to do to develop yourself and your skills. One of the most important qualities to have when it comes to creating a successful home business is a positive, determined attitude. This will help you overcome the inevitable obstacles that appear in your way. Continue to cultivate this mental outlook.

Work on listening to and honoring your thoughts. You have unique perceptions that no one else has. When you validate these, your self-confidence will increase.

You have a willingness to tackle unfamiliar fearful tasks like learning new software on the computer or getting in front of a microphone. Now you just need to learn by doing. You will want to continue working on organizing your life and developing the discipline you need to get work done. You may not yet have a true sense of the reality of what it takes to create a successful home business so keep an open mind when learning from those who have been through the process and achieved success.



## Your Score Is 15-24

We recommend that you focus on personal development first. This is because the most important qualities needed for home business success are determination and perseverance, followed by a positive attitude. Unexpected obstacles are almost certain to appear when creating a business. You must have the mental stamina to overcome these.

You also need to be willing to get out of your comfort zone when learning new skills. Working on your planning, organization, and discipline to carry out tasks is essential. Apply this useful phrase when you're not feeling capable enough... "act as if." Ask yourself the question "what would a successful person do in this situation?" Then "act as if" you were that person. This is something you can practice to strengthen your self-confidence.

If you don't have enough money to invest in starting a business, you can start saving for it now, learning as much as you can about your options until you are ready.

